Energy Savings Assistance Program Table 1 - Energy Savings Assistance Program Expenses

Through February 28, 2015

	Authorized Budget							Month Expe		Yea	ır to	Date Expe	nse	es	% of I	Budget Sper	nt YTD	
ESA Program:		Electric		Gas		Total	Electric		Gas	Total	Electric		Gas		Total	Electric	Gas	Total
Energy Efficiency																		
Appliances	\$	34,907,105	\$	2,627,416	\$	37,534,521	\$ 1,791,508	\$	56,169	\$ 1,847,676	\$ 2,389,064	\$	90,613	\$	2,479,677	7%	3%	7%
Domestic Hot Water	\$	924,532	\$	9,757,809	\$	10,682,341	\$ 63,571	65	1,035,378	\$ 1,098,950	\$ 103,341	\$	1,584,189	\$	1,687,530	11%	16%	16%
Enclosure	\$	7,457,463	\$	41,793,263	\$	49,250,726	\$ 593,240	\$	3,361,696	\$ 3,954,937	\$ 897,587	\$	5,086,325	\$	5,983,912	12%	12%	12%
HVAC [3]	\$	2,685,301	\$	2,661,646	\$	5,346,947	\$ 448,124	\$	558,689	\$ 1,006,813	\$ 629,993	\$	724,707	\$	1,354,700	23%	27%	25%
Maintenance	\$	-	\$	-	\$	-	\$ -			\$ -	\$ -	\$	-	\$	-	0%	0%	0%
Lighting	\$	28,575,478	\$	-	\$	28,575,478	\$ 2,073,154	\$	-	\$ 2,073,154	\$ 3,316,252			\$	3,316,252	12%	0%	12%
Miscellaneous [4]	\$	-	\$	-	\$	-				\$ -	\$ -	\$	-	\$	-	0%	0%	0%
Customer Enrollment	\$.,,	\$	621,961	\$	1,777,032	\$ 70,383	\$		\$ 108,281	\$ 113,205	\$	60,957	\$	174,161	10%	10%	10%
In Home Education	\$	9,917,891	\$	5,340,403	\$	15,258,294	\$ 698,093	\$	375,896	 1,073,990	\$ 1,125,951	\$	606,281	\$	1,732,232	11%	11%	11%
Pilot	\$	-	\$	-	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-	\$	-	0%	0%	0%
Energy Efficiency TOTAL	\$	85,622,841	\$	62,802,499	\$	148,425,339	\$ 5,738,074	\$	5,425,728	\$ 11,163,801	\$ 8,575,392	\$	8,153,072	\$	16,728,464	10%	13%	11%
Training Center [2]	\$,	\$	372,394		1,049,319	 40,547	\$	21,833	- ,	\$ 66,904		36,025		102,929	10%	10%	10%
Inspections [2]	\$, , -	\$	2,616,909		7,230,556	 324,670	\$	174,822	499,492	609,017	\$	327,932	\$	936,950	13%	13%	13%
Marketing and Outreach [2]	\$	1,260,017	\$	683,134	\$	1,943,151	\$ 38,531	\$	20,747	\$ 59,278	\$ 79,604	\$	42,864	\$	122,468	6%	6%	6%
Statewide Marketing																		
Education and Outreach																		
[1]	\$	82,550	\$	44,450	\$	127,000	\$ -	\$	-	\$ -	\$ -	\$	-	\$	-	0%	0%	0%
Measurement and																		
Evaluation Studies	\$	133,250	\$	71,750	\$	205,000	\$ -	\$	-	\$ -	\$ -	\$	-	\$	-	0%	0%	0%
Regulatory Compliance [2]	\$	275,649	\$	154,832	\$	430,480	16,092.73		8,665.32	\$ 24,758	26,960.32		14,517.10	\$	41,477	10%	9%	10%
General Administration [2]	\$	2,865,222	\$	1,615,712	\$	4,480,934	(227,162.72)	((122,318.39)	\$ (349,481)	337,861.17		181,925.24	\$	519,786	12%	11%	12%
CPUC Energy Division	\$	35,750	\$	19,250	\$	55,000	\$ 2,153	\$	1,159	\$ 3,312	2,153		1,159	\$	3,312	6%	6%	6%
TOTAL PROGRAM COSTS	\$	95,565,850	\$	68,380,930	\$	163,946,779	\$ 5,932,905	\$	5,530,637	\$ 11,463,542	\$ 9,697,892	\$	8,757,495	\$	18,455,387	10%	13%	11.26%
Funded Outside of ESA Pr	rogi	ram Budget																
Indirect Costs							\$ -	\$		\$ -	\$ -	\$	-	\$	-			
NGAT Costs								\$	110,810	\$ 110,810		\$	321,906	\$	321,906			

^[1] PG&E have requested in the ESATestimony, filed on November 18, 2014 to fund shift \$127,000 authorized budget from Statewide Marketing, Education and Outreach to Marketing and Outreach to augment drought efforts and ESA services to CARE high ergery users.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

^[2] Program budgets have been updated to include employee benefits costs approved in the GRC (D.14-08-032) - Decision Authorizing Pacific Gas and Electric Company's General Rate Case Revenue Requirement for 2014-2016, issue date of August 20, 2014.

^[3] PG&E will address the higher-than-expected expenditures, and anticipated overspend in the HVAC category in accordance with the fund-shifting rules authorized in D. 12-08-044.

^[4] The 2014 and 2015 authorized budget in the Miscellaneous category of \$10,854,095 was redistributed to the HVAC category (\$922,598 for AC Fan Delay - Electric and the Enclosure category (\$1,559,579 for Attic Insulation - Electric and \$8,371,918 for Attic Insulation - Gas).

Energy Savings Assistance Program Table 2

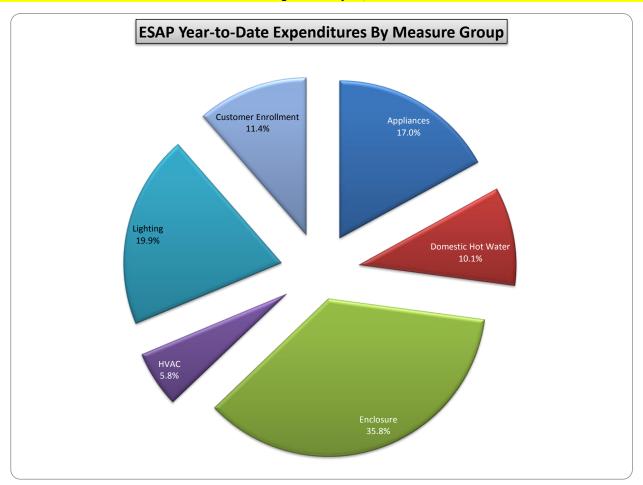
		rough Febru						
	1			Date Complet	ed & Eynense	ad Ir	nstallation	
		Quantity	kWh [4]	kW [5]	Therms	Ju II	istaliation	% of
Measures	Units	Installed	(Annual)	(Annual)	(Annual)	Е	xpenses (\$)	Expenditure
Appliances			(/	(, , , , , , , , , , , , , , , , , , ,	(/	_	жренеее (4)	
High Efficiency Clothes Washer	Each	-	-	-	-	\$	-	
Refrigerators	Each	1,977	1,295,563	176.08	-	\$	1,808,227	11.65%
Evaporative Cooler (Replacement)	Each	570	153,569	49.80	-	\$	390,419	2.52%
Smart Power Strips	Each	3,351	81,429	11.06	-	\$	186,678	1.20%
Microwaves [6]	Each	2,847	381,973	-	22,368	\$	250,965	1.62%
Domestic Hot Water		,-	, , ,		,	Ť		
Water Heater Blanket	Home	3,807	20,347	4.44	20,811	\$	225,320	1.45%
Low Flow Shower Head	Home	16,333	142,126	20.30	87,708		680,284	4.38%
Water Heater Pipe Insulation	Home	11,267	22,722	4.92	32,169	\$	5,861	0.04%
Faucet Aerator	Home	301	1,116	0.19	2,154		204,460	1.32%
Water Heater Repair/Replacement	Each	130	-	-	· -	\$	168,833	1.09%
Thermostatic Shower Valve [7]	Each	12,767	3,003	-	21,828	\$	285,893	1.84%
Enclosure		, -	-,		,	Ť		
Air Sealing / Envelope [1]	Home	10,757	53,848	10.39	88,602	\$	4,558,580	29.38%
Caulking	Home	,	2,2.0		3-,	Ť	, - 3 - , - 3 - 3	
Attic Insulation	Home	613	66,437	84.06	26,249	\$	994,592	6.41%
HVAC			22,121		,0	Ť		211170
FAU Standing Pilot Conversion	Each							
Furnace Repair/Replacement	Each	208	-	-	724	\$	407,565	2.63%
Room A/C Replacement	Each	132	25,941	4.76		\$	177,355	1.14%
Central A/C replacement	Each	-	-	-	_	\$	7,624	0.05%
Central A/C Tune up	Home	_	_	_	_	\$	- 7,021	0.00%
Contrain ve Tano ap	1101110					Ψ		0.0076
Duct Testing and Sealing	Home	479	32,126	5.25	13,093	\$	308,523	1.99%
Maintenance	1101110	170	02,120	0.20	10,000	Ť	000,020	1.0070
Furnace Clean and Tune	Home							
Tarriace cicari and Tarre	TIOTIC							
Lighting								
Compact Fluorescent Lights (CFL)	Each	56,413	902,608	115.07	-	\$	452,835	2.92%
Interior Hard wired CFL fixtures	Each	24,612	393,792	50.20	_	\$	2,038,405	13.14%
Exterior Hard wired CFL fixtures	Each	4,620	223,262	28.46	_	\$	381,288	2.46%
Torchiere	Each	1,617	179,912	22.94	_	\$	128,187	0.83%
Occupancy Sensor	Each	1,495	153,707	19.60		\$	89,455	0.58%
LED Night Lights	Each	1,495	155,707	19.00		Ψ	09,400	0.3070
Miscellaneous	Lacii							
Pool Pumps	Each							
r ooi r unips	Lacii							
New Measures								
AC Time Delay [8]	Each	-	-		0	\$		0.00%
	Each	-	-	-	0	Φ	-	0.00%
Pilots								
Customer Enrollment								
Outreach & Assessment	Home	15,073				\$	161,403	1.04%
In-Home Education	Home	15,073				\$	1,605,783	10.35%
III-Home Education	потте	15,073				Φ	1,000,700	10.35%
Total Savings/Expenditures			4,133,480	607.52	315,705	\$	15,518,537	
Total Cavings/Experiunales			7,100,400	001.02	313,703	Ψ	10,010,001	
Households Weatherized [2]		13,676						
Households Weatherized [2]		13,076						
Households Treated								
- Single Family Households Treated	Homo	11.050						
- Multi-family Households Treated	Home	11,050 3,211						
- Mobile Homes Treated	Home	812						
	Home							
Total Number of Households Treated	Home	15,073						
# Eligible Households to be Treated for PY [3]	Home	119,940						
% of Households Treated	% Homo	12.57%						
- Master-Meter Households Treated	Home	614						

- [1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping door, minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.
- [2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping door, caulking, & minor home repairs
- [3] Appendix A --- A.11-05-017 Adopted Number of Homes to be Treated is used as per Order issued 8/20/2014 Decision 14-08-030
- [4] SF and MF savings from PGECODHW113, Revison 4.

MH: ECONorthwest. "Impact Evaluation of the 2009 CA Low Income Energy Efficiency Program, Final Report." June 16, 2011.

- [5] Costs exclude support costs that are included in Table 1.
- [6] Microwave savings are from ECONorthWest Studies received in December of 2011
- [8] Savings value from Work Paper PGE0077 Revision #1 --- California HVAC Upgrade: Efficient Fan Controller(EFC) for Residential

Energy Savings Assistance Program Table 2 Pie-Chart Through February 28, 2015



Appliances 2,636,289 16.9 Domestic Hot Water 1,570,652 10.1 Enclosure 5,553,172 35.7	2% 8%
Enclosure 5,553,172 35.7	8%
HVAC 901,068 5.8	1%
Lighting 3,090,170 19.9	1%
New Measures - 0.0	0%
Customer Enrollment 1,767,186 11.3	9%
Total 15,518,537 100.0	0%

Energy Savings Assistance Program Table 3 - Average Bill Savings											
Through February 28, 2015											
Year-to-Date Installations - Expe	ensed										
Annual kWh Savings		4,133,480									
Annual Therm Savings		315,705									
Lifecycle kWh Savings		53,500,714									
Lifecycle Therm Savings		3,468,673									
Current kWh Rate	\$	0.1345									
Current Therm Rate	\$	1.0340									
Number of Treated Households		15,073									
Average 1st Year Bill Savings / Treated Households	\$	58.54									
Average Lifecycle Bill Savings / Treated Households	\$	555.99									

Pacific Gas and Electric Company ESA and CARE Programs Monthly Report

Energy Savings Assistance Program Table 4a - Energy Savings Assistance

	Throug	h Februar		ngy out		
		gible Housel		House	holds Trea	ated YTD
County	Rural	Urban	Total	Rural	Urban	Total
ALAMEDA	3	171,674	171,677		1,494	1,494
ALPINE	144	-	144	-	-	-
AMADOR	4,818	1	4,819	48	2	50
BUTTE	12,872	27,244	40,116	390	-	390
CALAVERAS	7,949	66	8,015	37	5	42
COLUSA	2,811	11	2,822	25	-	25
CONTRA COSTA	9	105,625	105,634	-	1,222	1,222
EL DORADO	7,445	8,574	16,019	98	4	102
FRESNO	242	143,994	144,236	219	1,655	1,874
GLENN	4,255	-	4,255	73	9	82
HUMBOLDT	23,163	-	23,163	150	-	150
KERN	57,100	37,883	94,983	412	670	1,082
KINGS	9,352	233	9,585	36	-	36
LAKE	16,447	1	16,448	149	5	154
LASSEN	172	-	172	-	-	_
MADERA	7,424	16,474	23,898	169	-	169
MARIN	-	21,427	21,427	3	13	16
MARIPOSA	3,597	31	3,628	1	4	5
MENDOCINO	16,284	18	16,302	61	5	66
MERCED	21,449	19,602	41,051	207	201	408
MONTEREY	5,301	44,121	49,422	71	380	451
NAPA	1	14,042	14,043	3	45	48
NEVADA	11,641	9	11,650	96	1	97
PLACER	11,314	20,069	31,383	88	351	439
PLUMAS	3,630	122	3,752	-	-	-
SACRAMENTO	-	176,659	176,659	13	1,156	1,169
SAN BENITO	6,444	133	6,577	48	-	48
SAN BERNARDINO	363	34	397	2	_	2
SAN FRANCISCO	-	115,473	115,473	-	453	453
SAN JOAQUIN	10,318	83,201	93,519	97	954	1,051
SAN LUIS OBISPO	20,833	13,719	34,552	171	-	171
SAN MATEO	-	57,706	57,706	3	172	175
SANTA BARBARA	1,435	19,063		119	102	221
SANTA CLARA	4,053	145,110	149,163	36	971	1,007
SANTA CRUZ	8	29,587	29,595	39	218	257
SHASTA	13,459	14,133	27,592	140	130	270
SIERRA	308	7	315	-	-	
SISKIYOU	21	-	21	_	_	_
SOLANO	-	45,396	45,396	16	546	562
SONOMA	2,980	53,267	56,247	43	223	266
STANISLAUS	29,467	36,740	66,207	60	302	362
SUTTER	1	14,435	14,436	97	-	97
TEHAMA	10,901	11,400	10,912	157	9	166
TRINITY	434	- '	434	8	-	8
TULARE	8,537	756	9,293	107	2	109
TUOLUMNE	9,806	730	9,806	21	-	21
YOLO	9,800	28,345	28,347	57	73	130
YUBA	84	11,049	11,133	126	-	126
Total	346,877	1,476,045	1,822,922	3,696	11,377	15,073
ı olai	J+0,011	1,710,043	1,022,322	5,030	11,311	13,013

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 4b - Homes Unwilling / Unable to Participate

	Through February 28, 2015 Reason Provided													
	Customer Declined Program Measures or is Non-Responsive	Customer Unavailable - Scheduling Conflicts	Hazardous Environment (unsafe/unclean)	Insufficient feasible Measures	Ineligible Dwelling - Prior Program Participation or Dwelling Age	Household Income Exceeds Allowable	Unable to Provide Required Documentation	Other						
County		0	0	_		Limits	12							
Alameda	50	9					13							
Alpine	0						0							
Amador	0					0 0	0							
Butte	0						•							
Calaveras Colusa	0					0	<u>6</u>							
Contra Costa	40	5				0	6							
El Dorado	6					0	5							
Fresno	41	10				0	4							
Glenn	0	0				0	0							
Humboldt	0					0	0							
Kern	53	11				0	1							
Kings	5	0				1	0							
Lake	0					0	0							
Lassen	0					0	0							
Madera	3					0	0							
Marin	0					0	0							
Mariposa	0					0	0							
Mendocino	1	0					0							
Merced	8					0	1							
Monterey	11	8				0	0							
Napa	3	0				0	0							
Nevada	0					0	3							
Placer	4	1				0	0							
Plumas	0					0	0							
Sacramento	27	7				2	0							
San Benito	0					0	0							
San Bernardino	0					0	0							
San Francisco	24	1	0	1	0	1	3							
San Joaquin	20	7					0							
San Luis Obispo	0					2	0							
San Mateo	0	1	0	0	0	2	0							
Santa Barbara	0	0	0	0	0	2	0							
Santa Clara	25	4	0			7	5							
Santa Cruz	7	1	0	2	0	2	0							
Shasta	0	0	0	0		0	0							
Sierra	0					0	0							
Siskiyou	0					0	0							
Solano	21	6				0	8							
Sonoma	11	0				1	0							
Stanislaus	7	3				0	0							
Sutter	0						0							
Tehama	1	1				0	0							
Trinity	0					0	0							
Tulare	1	0				1	0							
Tuolumne	3					0	0							
Yolo	9					1	0							
Yuba	0	0	0	0	0	0	0							
Total	381	85	0	87	0	38	56	0						

Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary

				<u> </u>			Through	February	28, 2015							
		Gas & E	Electric			Gas	Only			Electr	ic Only			To	tal	
	# of Household Treated by		(Annual)		# of Household Treated by		(Annual)		# of Household Treated by		(Annual)		# of Household Treated by		(Annual)	
2015	Month	Therm	kWh	kW	Month	Therm	kWh	kW	Month	Therm	kWh	kW	Month	Therm	kWh	kW
January	4,331	97,977	1,049,219	137	1,110	21,489	7,203	3	738	651	389,500	57	6,179	120,117	1,445,922	197
February	10,557	1,923	1,061,606	156	1,942	59,480	22,994	17	2,574	254,302	3,048,880	435	15,073	315,705	4,133,480	608
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD						•		,		•					•	1

Figures for each month are YTD. July results should approximate calendar year results. Therms and kWh savings are annual figures. Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month in ESA Table 2.

Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies

Through February 28, 2015

	Author	rized 3-Year I	Budget	Curren	t Month Ex	penses	Expens	es Since Jan	. 1, 2012	% of 3-Year	r Budget E	xpensed		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total		
Pilots														
Studies														
Impact Evaluation [1]	\$ 117,000	\$ 63,000	\$ 180,000	\$ -	\$ -	\$ -	\$ 95,331	\$ 51,332	\$ 146,662	81%	81%	81%		
Needs Assessment [2]	\$ 136,500	\$ 73,500	\$ 210,000	\$ -	\$ -	\$ -	\$ 136,425	\$ 73,460	\$ 209,885	100%	100%	100%		
Energy Education [2]	\$ 58,500	\$ 31,500	\$ 90,000	\$ -	\$ -	\$ -	\$ 47,468	\$ 25,560	\$ 73,028	81%	81%	81%		
Multifamily [3]	\$ 78,000	\$ 42,000			\$ -	\$ -	\$ 72,521	\$ 39,050	\$ 111,571	93%	93%	93%		
Total Studies	\$ 390,000	\$ 210,000	\$ 600,000	\$ -	\$ -	\$ -	\$ 351,745	\$ 189,401	\$ 541,146	90%	90%	32%		

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

- [1] SDG&E is the project manager of the Impact Evaluation and pays the consultant.
- [2] SCE is the project manager of the Needs Assessment and Energy Education Studies and pays the consultants.
- [3] PG&E is the project manager of the Multifamily Study and responsible to pay consultant invoices.

						CARE T	able 1 - CARE	Pro	gram Expense	es - l	PG&E									1
							Through F	ebru	ary 28, 2015											
			Auth	orized Budget				Curre	ent Month Expen	ses			Y	ear to	Date Expense	es		% of Bud	get Spen	t YTD
CARE Program:		Electric		Gas		Total	Electric		Gas		Total		Electric		Gas		Total	Electric	Gas	Total
Outreach [1][5]	\$	4,735,628	\$	1,110,826	\$	5,846,455	\$ 244,6	47 \$	57,386	\$	302,034	\$	486,586	\$	114,137	\$	600,723	10%	10%	10%
Processing, Certification, Recertification [5]	\$	3,208,475		752,605	\$	3,961,081		35 \$		\$	158,315	\$	232,965		54,646	\$	287,611	7%	7%	7%
Post Enrollment Verification [5]	\$	1,698,680	\$	398,456	\$	2,097,136	\$ 87,2	32 \$	20,462	\$	107,694	\$	158,480	\$	37,174	\$	195,654	9%	9%	9%
IT Programming [5]	\$	595,993		139,801	\$	735,794	\$ 59,9	19 \$	14,055	\$	73,975	\$	118,751	\$	27,855	\$	146,607	20%	20%	20%
Cooling Centers [5]	\$	134,904			\$	134,904	\$	- \$	-	\$	-	\$	-	\$	-	\$		0%	0%	0%
CHANGES Pilot Program [2][5]	\$	183,717	\$	43,094	\$	226,811	\$ 4,2	72 \$	1,002	\$	5,274	\$	7,962	\$	1,868	\$	9,829	4%	4%	4%
Measurement & Evaluation	S	38.880	\$	9,120	s	48.000	\$ -	I \$		\$		\$	16.337	\$	3,832	\$	20,170	42%	42%	42%
Regulatory Compliance [5]	\$	313.946		73,642		387.587		06 \$	5.631	\$	29.637	\$	43.874		10,291	\$	54.166	14%	14%	14%
General Administration [5]	\$	1.805.543		423,523		2,229,066		15 \$	29,841	\$	157,055	\$	170,363		39,962	\$	210,324	9%	9%	9%
CPUC Energy Division Staff	\$	103,680	\$	24,320		128,000		40 \$		\$	1,655	\$	3,960		929	\$	4,889	4%	4%	4%
SUBTOTAL PROGRAM COSTS	\$	12,819,447	\$	2,975,387	\$	15,794,833	\$ 676,8	67 \$	158,771	\$	835,639	\$	1,239,278	\$	290,695	\$	1,529,973	10%	10%	10%
CARE Rate Discount [3]	\$	490,819,500	\$	115,130,500	\$	605,950,000	\$ 30,274,2	06 \$	11,689,185	\$	41,963,390	\$	71,069,254	\$	28,025,092	\$	99,094,347	14%	24%	16%
TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	\$	503,638,947	\$	118,105,887	\$	621,744,833	\$ 30,951,0	73 \$	11,847,956	\$	42,799,029	\$	72,308,532	\$	28,315,787	\$	100,624,319	14%	24%	16%
Other CARE Rate Benefits																				
	_		1		1		\$ 2.649.9	20		Ι φ	2.649.999	•	5.932.590			Ι¢	5.932.590		1	
- DWR Bond Charge Exemption - CARE PPP Exemption [4]	_						\$ 2,649,9		1,127,508	φ	4.246.451	ð.	7.303.756	6	2,479,407	D D	9,783,163			
- Care PPP Exemption [4] - California Solar Initiative Exemption							\$ 526,1		1,127,508	Φ	526,165	Φ	1,223,708	Ф	2,419,407	Φ	1,223,708			
- kWh Surcharge Exemption							φ 520,1	ادر		Ψ	520,105	φ	1,223,700			φ	1,223,700			
Total - Other CARE Rate Benefits							\$ 6,295,1	17 ¢	1,127,508	\$	7,422,615	\$	14,460,054	\$	2,479,407	\$	16,939,461			
Total - Other OAKE Kate Bellents							Ψ 0,233,1	, ψ	1,121,300	ΙΨ	1,422,013	1	1-7,400,004	Ψ	2,413,401	ΙΨ.	10,333,401			
Indirect Costs [5]							\$ -	\$	-	\$		\$	-	\$		\$	-			

^[1] The Outreach category includes expenses from Capitation Fee, Mass Media Advertising, Outreach, and Expanded Outreach.

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Notes: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

^[2] D.14-08-030 approved continued funding for the CHANGES Pilot Program in 2015 at the funding level of \$61,200 per month. Expenditures include contract and PG&E support costs for the CHANGES pilot.

^[3] The Authorized Budget for the CARE Rate Discount per D.14-08-030.

Per D.02-09-021, PG&E is authorized to recover the full value of the discount through the CARE two-way balancing account on an automatic pass-through basis.

[4] PPP Exemption - CARE customers are exempt from paying CARE program costs including PPP costs for CARE admin. and the CARE surcharge.

^[5] Program authorized budget per D.14-08-030 has been updated to include \$848,000 employee benefits costs approved in the GRC (D.14-08-032) - Decision Authorizing Pacific Gas and Electric Company's General Rate Case Revenue Requirement for 2014-2016, approved on August 14, 2014. Actual employee benefit burden costs have been included in the program monthly and YTD expenses.

									CAR	RE Table 2 - E	nrollment, Re	certification,	Attrition, & P	enetration - PC	&E									
	Through February 28, 2015																							
					New Enroll	lment						Recerti	fication				Attrition			Enrollr	ment			
		Automatic E	nrollment		Self-	Certification (In	come or Catego	orical)		Total New		Non-		Total					Total		Net	Total	Estimated	Penetration
2015	Inter-Utility 1	Intra-Utility ²	Leveraging ³	Combined (B+C+D)	Online	Paper	Phone	Combined (F+G+H)	Capitation	Enrollment (E+I+J)	Scheduled	Scheduled (Duplicates)	Automatic	Recertification (L+M+N)	No Response ⁴	Failed PEV	Failed Recertification	Other 5	Attrition (P+Q+R+S)	Gross (K+O)	Adjusted (K-T)	CARE Participants	CARE Eligible	Rate % (W/X)
January	0	1,786		1,786	10,855	8,778	848	20,481	61	22,328	26,683	5,810	9,648	42,141	n/a	7,311	5,318	9,062	21,691	64,469	637	1,413,971	1,635,673	86%
February	0	2,458	c c	2,458	11,017	11,964	0	22,981	86	25,525	31,133	7,325	14,796	53,254	n/a	5,797	5,505	9,063	20,365	78,779	5,160	1,419,131	1,635,673	87%
March																								1
April																								
May																								
June																								
July																								
August																								
September																								
October																								
November																								
December																								
YTD Total	0	4,244		4.244	21.872	20.742	848	43,462	147	47.853	57.816	13,135	24,444	95,395	n/a	13.108	10.823	18.125	42.056	143,248	5.797	1,419,131	1.635.673	87%

¹ Enrollments via data sharing between the IOUs.

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² Enrollments via data sharing between departments and/or programs within the utility.

³ Enrollments via data sharing with programs outside the IOU that serve low-income customers.

⁴PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.

⁶ Includes customers who closed their accounts, requested to be removed, or were otherwise ineligible for the program.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	CARE Table 3A - Post-Enrollment Verification Results (Model) - PG&E														
	Through February 28, 2015														
2015	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify	CARE Households De-Enrolled (Due to no response)	CARE Households De-Enrolled (Verified as Ineligible) 1	Total Households De-Enrolled ²	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De- Enrolled							
January	1,413,971	4,671	0.33%	0	0	0	0.00%	0.00%							
February	1,419,131	4,744	0.33%	0	0	0	0.00%	0.00%							
March															
April															
May															
June															
July															
August															
September															
October															
November															
December															
YTD Total	1,419,131	9,415	0.66%	0	0	0	0.00%	0.00%							

¹ Includes customers verified as over income or who requested to be de-enrolled.

² Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond. Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	CARE Table 3B - Post-Enrollment Verification Results (High Usage) - PG&E														
	Through February 28, 2015														
2015	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify	CARE Households De-Enrolled (Due to no response)	CARE Households De-Enrolled (Verified as Ineligible) 1	Total Households De-Enrolled ²	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De- Enrolled							
January	1,413,971	4,166	0.29%	0	0	0	0.00%	0.00%							
February	1,419,131	8,129	0.57%	0	0	0	0.00%	0.00%							
March															
April															
May															
June															
July															
August															
September															
October															
November															
December															
YTD Total	1,419,131	12,295	0.87%	0	0	0	0.00%	0.00%							

¹ Includes customers verified as over income, who declined to participate in ESA, or who requested to be de-enrolled.

² Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond. Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 4 - CARE Self-Certification and Self-Recertification Applications - PG&E									
Through February 28, 2015									
	Provided ¹	Received Approved		Denied	Pending/ Never Completed	Duplicates			
Total YTD	2,938,630	91,996	80,439	5,919	5,638	13,135			
Percentage ²		100.00%	87.44%	6.43%	6.13%	14.28%			

¹ Includes number of applications provided via direct mail campaigns, call centers, bill inserts and other outreach methods. Because there are other means by which customers obtain applications which are not counted, this number is only an approximation.

² Percentage of Received. Duplicates are also counted as Approved, so the total will not add up to 100%.

CARE Table 5 - Enrollment by County - PG&E													
	Through February 28, 2015 Estimated Eligible Households Total Households Enrolled Penetration Rate												
County	County Estimated Eligible Households					nrolled	Penetration Rate						
County	Urban	Rural 1	Total	Urban	Rural 1	Total	Urban	Rural 1	Total				
ALAMEDA	143,840	3	143,843	125,612	5	125,617	87%	n/a	87%				
ALPINE	0	143	143	0	12	12	n/a	8%	8%				
AMADOR	1	4,768	4,768	0	4,225	4,225	n/a	89%	89%				
BUTTE	26,006	12,525	38,531	23,918	12,349	36,267	92%	99%	94%				
CALAVERAS	65	7,919	7,983	62	5,499	5,561	96%	69%	70%				
COLUSA	9	2,756	2,765	10	3,268	3,278	112%	119%	119%				
CONTRA COSTA	95,687	9	95,696	84,579	1	84,580	88%	11%	88%				
EL DORADO	8,539	7,424	15,963	5,566	5,737	11,303	65%	77%	71%				
FRESNO	137,399	234	137,634	145,029	167	145,196	106%	71%	105%				
GLENN	0	4,177	4,177	2	4,665	4,667	n/a	112%	112%				
HUMBOLDT	0	22,252	22,252	0	18,184	18,184	n/a	82%	82%				
KERN	36,848	55,919	92,767	39,159	58,552	97,711	106%	105%	105%				
KINGS	230	9,293	9,523	134	8,567	8,701	58%	92%	91%				
LAKE	1	16,285	16,286	1	12,300	12,301	n/a	76%	76%				
LASSEN	0	172	172	0	182	182	n/a	106%	106%				
MADERA	16,183	7,391	23,575	15,645	5,296	20,941	97%	72%	89%				
MARIN	18,745	0	18,745	12,553	0	12,553	67%	n/a	67%				
MARIPOSA	28	3,513	3,542	15	2,353	2,368	53%	67%	67%				
MENDOCINO	18	16,004	16,022	7	10,286	10,293	38%	64%	64%				
MERCED	19,241	20,608	39,849	19,306	20,028	39,334	100%	97%	99%				
MONTEREY	39,996	4,920	44,916	35,148	5,594	40,742	88%	114%	91%				
NAPA	12,911	1	12,912	10,962	0	10,962	85%	n/a	85%				
NEVADA	9	11,421	11,430	2	9,091	9,093	23%	80%	80%				
PLACER	19,431	10,648	30,080	12,735	8,050	20,785	66%	76%	69%				
PLUMAS	122	3,623	3,745	11	1,758	1,769	9%	49%	47%				
SACRAMENTO	148,314	0	148,314	107,405	0	107,405	72%	n/a	72%				
SAN BENITO	128	6,302	6,430	69	4,847	4,916	54%	77%	76%				
SAN BERNARDINO	34	363	397	43	255	298	127%	70%	75%				
SAN FRANCISCO	78,175	0	78,175	63,613	0	63,613	81%	n/a	81%				
SAN JOAQUIN	77,384	9,988	87,372	79,153	8,893	88,046	102%	89%	101%				
SAN LUIS OBISPO	13,426	20,641	34,067	5,756	13,750	19,506	43%	67%	57%				
SAN MATEO	48,507	0	48,507	35,777	0	35,777	74%	n/a	74%				
SANTA BARBARA	18,694	1,372	20,066	16,254	690	16,944	87%	50%	84%				
SANTA CLARA	120,875	3,855	124,730	104,848	2,914	107,762	87%	76%	86%				
SANTA CRUZ	26,827	7	26,835	20,283	1	20,284	76%	13%	76%				
SHASTA	13,396	13,285	26,682	10,577	9,274	19,851	79%	70%	74%				
SIERRA	7	306	312	1	143	144	15%	47%	46%				
SISKIYOU	0	21	21	0	7	7	n/a	33%	33%				
SOLANO	41,925	0	41,925	40,868	0	40,868	97%	n/a	97%				
SONOMA	50,019	2,956	52,975	39,368	2,590	41,958	79%	88%	79%				
STANISLAUS	34,154	28,574	62,728	26,973	24,481	51,454	79%	86%	82%				
SUTTER	13,051	1	13,051	13,570	0	13,570	104%	n/a	104%				
TEHAMA	11	10,788	10,798	8	11,569	11,577	75%	107%	107%				
TRINITY	0	427	427	0	298	298	n/a	70%	70%				
TULARE	736	8,455	9,190	364	8,863	9,227	49%	105%	100%				
TUOLUMNE	0	9,780	9,780	0	7,212	7,212	n/a	74%	74%				
YOLO	24,911	2	24,913	20,478	1	20,479	82%	n/a	82%				
YUBA	10,573	84	10,657	11,201	109	11,310	106%	130%	106%				
Total	1,296,459	339,214	1,635,673	1,127,065	292,066	1,419,131	87%	86%	87%				

¹ "Rural" includes ZIP Codes classified as such by the Goldsmith modification that was developed to identify small towns and rural areas within large metropolitan counties. ZIP Codes not defined as rural are classified as urban.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	CARE Table 6 - Recertification Results - PG&E										
Through February 28, 2015											
2015	Total CARE Households	Households Requested to Recertify ¹	% of Total Households (C/B)	Households Recertified ²	Households De-Enrolled	Recertification Rate % (E/C)	% of Total Households De-Enrolled (F/B)				
January	1,413,971	31,752	2.25%	0	0	0.00%	0.00%				
February	1,419,131	39,097	2.75%	0	0	0.00%	0.00%				
March											
April											
May											
June											
July											
August											
September											
October											
November											
December											
YTD Total	1,419,131	70,849	4.99%	0	0	0.00%	0.00%				

¹ Does not include participants who closed their accounts during the 90-day response period.

² Results are tied to the month initiated. Therefore, results may be pending due to the time permitted for a participant to respond.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 7 - 0	Capitation	Contract	ors - PG&	E							
Through February 28, 2015											
Contractor Name			tor Type		Total En						
Contractor Hame	Private	СВО	WMDVBE	LIHEAP	Current Month	Year to Date					
Advancing Vibrant Communities, Inc.		X			0	0					
Amador-Tuolumne Community Action Agency American Canyon Family Resource Center		X			0	0					
Anderson Cottonwood Christian Assistance		X			3	4					
Arc of San Francisco		X			0	0					
Area 12 Agency on Aging		Χ			1	1					
Area Agency on Aging Serving Napa and Solano		Х			0	0					
Arriba Juntos Asian Community Center		Х			1	1					
Asian Community Mental Health Services		X			0	0					
Asian Pacific American Community Center		Х			0	0					
Berkeley Housing Authority					0	0					
Breathe California of the Bay Area		.,			0	1					
California Association of Area Agencies on Aging California Human Development Corporation		Х			14 0	<u>41</u> 1					
Catholic Charities Diocese of Fresno		Х			2	3					
Center of Vision Enhancement		<u> </u>			0	0					
Central California Legal Services, Inc.					2	3					
Central Coast Energy Services, Inc	ļ		1		9	9					
Child Abuse Prevention Council of San Joaquin County Chinese Christian Herald Crusades	-	Х			0	0					
Chinese Newcomers Service Center	1		1		0 2	2					
Community Action Marin	İ	Х			13	16					
Community Pantry of San Benito County		X			0	0					
Community Resource Project, Inc.					6	7					
Community Resources for Independent Living		Х			0	0					
CSU Chico Research Foundation - Passages Delta Community Services, Inc.		~			0	0					
Disability Resource Agency for Independent Living		X			0	0					
Ebony Counseling Center					0	0					
Filipino American Development Foundation		Х			0	0					
Fresno Center for New Americans		Х			2	3					
Golden Umbrella					0	0					
Heritage Institute for Family Advocacy Housing Authority of the City of Fresno					0	<u>1</u> 0					
Housing Authority of the County of Kern					4	5					
Independent Living Center of Kern County, Inc.					0	1					
Independent Living Services of Northern California					0	0					
KidsFirst		Х			0	<u> </u>					
Kings Community Action Organization, Inc. La Luz Bilingual Center		X			0	0					
Lao Khmu Assoc., Inc					1	2					
Marin Center for Independent Living					0	0					
Merced County Community Action Agency		Χ			2	12					
Merced Lao Family Community Inc. Moncada Outreach		Х			1	1					
Monument Crisis Center		Х			12 0	17 0					
Mutual Assistance Network of Del Paso Heights					0	0					
National Alliance on Mental Illness-Santa Clara County					0	0					
Oakland Citizens Committee for Urban Renewal (OCCUR)		Х			3	4					
Opportunity Junction					0	0					
Project Access, Inc REDI (Renewable Energy Development Institute)	1		1		0	0					
Ritter Center					0	0					
Roseville Housing Authority					0	0					
Sacred Heart Community Service					3	4					
Salvation Army Golden State Divisional Headquarters Second Harvest Food Bank of Santa Cruz and San Benito Counties					1 0	<u>3</u> 0					
Self-Help for the Elderly	1		1		0	0					
Shasta Women's Refuge	1				0	0					
Silicon Valley Independent Living Center					0	0					
St. Helena Family Center					1	1					
Suscol Intertribal Council					0	0					
Transitions Mental Health Association United Way of Fresno County			1		0	0					
Valley Oak Children's Services, Inc.	 		+		1	1					
West Valley Community Services		Х			0	0					
Yolo County Housing Authority					0	1					
Yolo Family Resource Center					1	11					
Total Enrollments					86	147					

	CARE Table 8 - Participants as of Month-End - PG&E										
	Through February 28, 2015										
2015	Gas and Electric	Gas Only	Electric Only	Total	Eligible Households	Penetration	% Change	Total Residential Accounts ¹			
January	844,740	231,131	338,100	1,413,971	1,635,673	86%	0.0%	5,238,892			
February	847,487	232,531	339,113	1,419,131	1,635,673	87%	0.4%	5,238,892			
March											
April											
May											
June											
July											
August											
September											
October											
November											
December											

¹ Excludes households with meters that are not eligible for CARE.

CARE Program Table 9 - Expenditures for CHANGES Pilot Program									
Through February 28, 2015									
	Authorized 4-Year Budget [1] Current Month Expenses [2] Expenses Since Jan. 1, 2012 [4] % of 2012 - 2015 Budget								
	Total	Total	Total	Total					
Pilots									
CHANGES	\$868,320	\$5,274	\$705,109	81%					
Total Pilots	\$868,320	\$5,274	\$705,109	81%					

- 1. D.12-12-011, Ordering Paragraph 1, approved continued funding for the CHANGES Pilot Program at the funding level of \$60,000/month until the end of the 2012-2014 CARE Program cycle; PG&E's funding level is 30% (\$216,000/annually).
- D.14-08-030 approved continued funding for the CHANGES Pilot Program through 2015 at the funding level of \$61,200 per month
- 2. D.12-12-011, Conclusion of Law, p.34, states that the CARE Program ME8O budget ["Outreach" line in Appendix M in D.12-08-044] is to be increased to account for the additional CHANGES Pilot Program funding through the end of 2014.
- 3. In November 2011, a grant of \$126,000 was paid to the contractor for the interim bridge period December 2011 through June 2012, (authorized in Resolution CSID-005), of which \$18,000 was for the month of December 2011, and the remaining \$108,000 for the period January through June 2012.
- 4. Expenditures also include PG&E support costs for the CHANGES pilot.

CARE Table 10 CHANGES One-On-One Customer Assistance Sessions															
session conte identifying serv		Description of the session content identifying service provided (e.g. utility bill	ssion content ntifying service	If on CARE, Enter How Initially Enrolled		Number of Enrollments Through CHANGES CBOs' Assistance Confirmed by IOU [1]		Customers Receiving Assistance with Bill Payment Plans (initiated or modified) by the CHANGES CBOs. Dedicated Toll-Free Number Used			Customer Receiving Assistance with Utility Bill Disputes, including bill modification, by the CHANGES CBOS. Dedicated Toll-Free Number Used			- Calls to	
	Participants' self- identified language of preference, Spanish	 assistance, utility bill dispute resolution, and other energy related issues) 	Description of each contact made with that customer's utility until a solution is reached.	1 = Yes 0 = No	How Enrolled	CARE	FERA	Medical Baseline	#	1 = Yes 0 = No	Reason 800 # Not Used	#	1 = Yes 0 = No	Reason 800 # Not Used	Dedicated 800 # Recorded by IOU
1/5/2015	Spanisn		HEAP/LiHeap Application Assistance	1						U	Meeting with client.				
1/8/2015	Spanish		Set Up/Change Payment Plan	1						1					
1/8/2015	Chinese/Cantone se		Request Meter Service or Testing Bill Adjustment Scheduled Customer Service Visit	1									1		
1/8/2015	Chinese/Cantone se		Changes to Account	1						0	This call was to another company/organization (example: HEAP provider).				
1/9/2015	Chinese/Cantone se		Changes to Account	1							(example: HEAP provider).		0	This call was to another company/organization (example: HEAP provider).	
1/16/2015	Spanish		Changes to Account	1									0	This call was to another company/organization (example: HEAP provider).	
1/16/2015	Spanish		HEAP/LiHeap Application Assistance	1						0	Meeting with client.				
1/21/2015	Spanish		HEAP/LiHeap Application Assistance Changes to Account	1									0	This call was to another company/organization (example: HEAP provider).	
1/25/2015	Spanish		HEAP/LiHeap Application Assistance	1						0	Meeting with client.				1
1/25/2015	Spanish		HEAP/LiHeap Application Assistance	1						0	Meeting with client.				
1/26/2015	English		HEAP/LiHeap Application Assistance Stop Disconnection	1									1		
1/26/2015	Spanish		HEAP/LiHeap Application Assistance Stop Disconnection	1									1		
1/27/2015	English		HEAP/LiHeap Application Assistance ESAP Application Assistance	1									0	Meeting with client.	
1/28/2015	English		Set Up/Change Payment Plan Restore Service	0						1					
1/29/2015	Spanish		HEAP/LiHeap Application Assistance Stop Disconnection Changes to Account	1									0	This call was to another company/organization (example: HEAP provider).	
January Totals				14						2					<u> </u>

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Note: Data for the current reporting month is not available due to one month lag in the availability of the data

CARE Table 11 CHANGES Group Customer Assistance Sessions January 2015 - PG&E

		Description of Service Provided (e.g. utility bill	Session Logistics					
	Session	assistance, utility bill dispute resolution, and		Length	Number of	Description of Information /		
Date	Language	other energy related issues)	# of Sessions	(Hours)	Attendees	Literature Provided		
January	Cantonese	Understanding Your Bill	1	minimum of 30 minutes	40	N/A		
January	Cantonese	Safety Tips	1	minimum of 30 minutes	47	N/A		
January	Cantonese	Energy Conservation	1	minimum of 30 minutes	39	N/A		
January	English	Energy Conservation	1	minimum of 30 minutes	22	N/A		
January	Cantonese	CARE/FERA and Other Assistance Programs	2	minimum of 30 minutes	2	N/A		
January	English	CARE/FERA and Other Assistance Programs	1	minimum of 30 minutes	7	N/A		
January	Japanese	CARE/FERA and Other Assistance Programs	2	minimum of 30 minutes	3	N/A		
January	Spanish	CARE/FERA and Other Assistance Programs	2	minimum of 30 minutes	41	N/A		
January	Vietnamese	CARE/FERA and Other Assistance Programs	1	minimum of 30 minutes	1	N/A		
January	English	High Energy Use	3	minimum of 30 minutes	42	High Use Handout		
January	Japanese	Avoiding Disconnection	1	minimum of 30 minutes	59	N/A		
January	Spanish	Avoiding Disconnection	1	minimum of 30 minutes	20	N/A		
January								
Totals			17		323			
Year-To-								
Date								

Note: Data for the current reporting month is not available due to one month lag in the availability of the data

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